



Hamilton County Department of Education
Finance
3074 Hickory Valley Rd
Chattanooga, TN 37421
(423) 498-6577

Memorandum

To: Dr. Bryan Johnson, Superintendent
Hamilton County Board of Education

From: Christie Jordan, Assistant Superintendent – Finance
Ben Coulter, Information Technology

Date: December 21, 2017

Re: Online Registration System

I am requesting approval for the purchase of an online registration system and magnet lottery system from PowerSchool. The online registration system will allow parents to complete the required forms for school registration online through multiple devices.

An online registration system has multiple benefits. Listed below are some of the benefits:

- Reduction in paper cost associated with producing forms
- Reduction in time for staff to prepare packets
- Reduction in time for staff to process individual registrations
- Reduction in time for staff to data entry information into PowerSchool
- Increased accuracy of data.
- Reduction of wait time for parents to register at school.
- Increased accuracy of data sent for State Reporting in first reporting period.

The following vendors responded to Request for Proposal 18-18:

PowerSchool Group LLC
SRC Solutions, Inc
SchoolMint, Inc.

A demonstration team was formed to view and ask questions about demonstrations that each company performed. The team was made up of school operations staff, registrars, principals, PowerSchool staff, student assignment staff and IT staff.

The following table details the cost proposal for each company:

Year 1 – One time implementation costs + annual costs

Product	PowerSchool	SRC Solutions*	SchoolMint
Online Registration	\$96,957.50	\$135,700.00	\$137,500.00
Magnet Lottery	\$8,850.00	\$66,300.00**	\$7,079.00
Total	\$105,807.50	\$202,000.00	\$144,579.00

Year 2 – Annual Costs

Product	PowerSchool	SRC Solutions*	SchoolMint
Annual Support – Online Registration	\$71,502.60	\$126,200.00	\$110,500.00
Annual Support - Magnet Lottery	\$7,570.50	\$66,300.00	\$7,079.00
Total	\$79,073.10	\$192,500.00	\$117,579.00

Year 3 – Annual Costs

Product	PowerSchool	SRC Solutions*	SchoolMint
Annual Support – Online Registration	\$73,647.68	\$126,200.00	\$110,500.00
Annual Support - Magnet Lottery	\$7,797.62	\$66,300.00	\$7,079.00
Total	\$81,445.29	\$192,500.00	\$117,579.00
3-yr Total	\$266,325.89	\$587,000.00	\$379,737.00

* Premium Hosting

** Year 1 services/support are TBD

Surveys were submitted to the demonstration team to rate the individual vendors with PowerSchool being the preferred solution of choice. Additionally, a team of individuals representing the schools, IT, HCDE PowerSchool staff and school operations scored the requests for proposals. PowerSchool was the preferred vendor. As detailed above, PowerSchool submitted the most competitive bid from a pricing standpoint as well. I recommend that PowerSchool be awarded a 3-year contract with funding to come from the general purpose budget.