

HAMILTON COUNTY DEPARTMENT OF EDUCATION
3074 Hickory Valley Road
Chattanooga, TN. 37421

MEMORANDUM

TO: Hamilton County Board Of Education
Dr. Bryan Johnson, Superintendent

FROM: John Maynard, Director of College Career Technical Education

DATE: December 21, 2017

RE: Torque Certification Kit-Verus Edge Workstation

We are requesting Board approval to order a Torque Certification Kit and a Verus Edge Work Station at a cost of \$33,487.51

These materials will be used to certify students in receiving their Snap-On Industry Certification.

Snap-On Industrial, a division of IDSC Holdings LLC is the manufacture and sole distributor of these materials and services. Sole source letter and quotation attached for your information.

Funding for this purchase will be provided by the CTE Perkins Grant.

We recommend you approve this purchase.



Quote

Submit To: Snap-on Industrial,
A Division of IDSC Holdings LLC
PO BOX 9004
Crystal Lake, IL 60014-9004

877-740-1900

Number	CRM-001-180675296	Date:	11/13/2017
Type	Quote	Valid Until:	1/12/2018
Customer #	200663227		
Cust PO #	111317MN		
Ship Via	UPS FREIGHT		
Terms	P30 - NET 30 DAYS		
Sales Rep	James Walpert / 423-488-9667		
Fax/Mobile			
E-mail	james.walpert@snapon.com		

Delivery To: 200663227

SEQUOYAH HIGH SCHOOL
HAMILTON COUNTY BOE
9517 RIDGE TRAIL ROAD
SODDY DAISY, TN 37379

ATTN: MEL NEWBY

Bill To 200663226

SEQUOYAH HIGH SCHOOL
9517 RIDGE TRAIL ROAD
SODDY DAISY, TN 37379

Item	Description	Qty	Unit Price	Total
TORQCERTKIT	TORQUE CERTIFICATION KIT	2	10,808.43	21,616.86
PMILABBLOCK	GAUGE BLOCK	10	167.44	1,674.40

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

The sale of product is subject to Snap-on Industrial's standard terms and conditions of sale. Placement of an order is Customer's assent to these terms and conditions and Snap-on hereby objects to any additional and/or different terms which may be contained in any Customer forms or other documents. No such additional terms will be of any force or effect.

The sale of product is subject to Customer meeting Snap-on Industrial's credit approvals. Financing through Snap-on Credit LLC is available on most purchases. Ask your Sales Rep for more information.

*Please provide vendor and pricing information to customer service on this part number.

Sub Total	\$23,291.26
Freight	\$450.00
Tax Total	\$0.00
Total	\$23,741.26



Jim Walpert

6748 Big Ridge Road Hixson, TN 37343

Phone: (423) 488-9667

Email: James.C. Walpert@snapon.com

November 17, 2017

Debbie Jackson-Procurement Specialist, Purchasing Department
Hamilton County Department of Education
3074 Hickory Valley Road
Chattanooga, TN 37421

Dear Ms. Jackson,

Thank you for your interest in National Coalition of Certification Centers (NC3.org) certification training.

In regards to certification in Multimeters, Torque, Scan Tools, ShopKey, and Precision Measuring Instruments, Snap-on Industrial (a division of IDSC Holdings LLC) is the sole source for the certification kits. No other company can provide all of the items in each of the necessary kits to you in the form of a single kit. The items in these kits are either manufactured or sourced by Snap-on, and Snap-on sells these kits exclusively to educational entities.

Snap-on sets the industry standard in providing the "Train-the-Trainer" programs that enable educational institutions to provide certification programs. The stackable, third party certifications are issued through NC3, which also oversees the training and curriculum and ensures that the programs meet nationally recognized standards. The kits quoted in this package are required materials for students enrolled in the NC3 program, and the kits are designed to work in conjunction with each other.

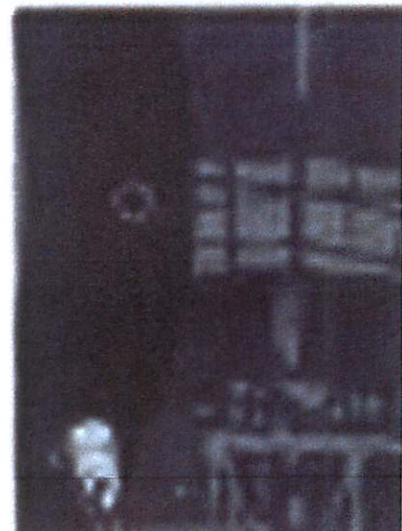
If you need additional information, references, bid specifications, or if you have any further questions regarding the Certification Training Programs or the certification kits, please do not hesitate to contact me. We are proud to partner with hundreds of educational institutions around the country, and we are looking forward to working with Hamilton County schools to make the certification programs a huge success!

I appreciate the interest and the great partnership we have with Hamilton County Schools.

Sincerely,

Jim Walpert

Educational Account Manager-Snap-on Industrial





Quote

Submit To: Snap-on Industrial,
A Division of IDSC Holdings LLC
PO BOX 9004
Crystal Lake, IL 60014-9004

877-740-1900

Number	CRM-001-180701446	Date:	11/13/2017
Type	Quote	Valid Until:	1/12/2018
Customer #	200663227		
Cust PO #	111417MN		
Ship Via	UPS FREIGHT		
Terms	P30 - NET 30 DAYS		
Sales Rep	James Walpert / 423-488-9667		
Fax/Mobile			
E-mail	james.walpert@snapon.com		

Delivery To : 200663227

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Bill To 200663226

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Item	Description	Qty	Unit Price	Total
EEWS330APLUI	VERUS EDGE WORKSTATION TS	1	9,746.25	9,746.25

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

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*Please provide vendor and pricing information to customer service on this part number.

Sub Total	\$9,746.25
Freight	\$0.00
Tax Total	\$0.00
Total	\$9,746.25



Jim Walpert

6748 Big Ridge Road Hixson, TN 37343

Phone: (423) 488-9667

Email: James.C. Walpert@snapon.com

November 14, 2017

Mel Newby-Automotive Technology Instructor
Sequoyah High School
9517 Ridge Trail Road
Soddy Daisy, TN 37379

Dear Mel,

Thank you for your interest in the VERUS series of modular diagnostic information system. You have chosen the best and most advanced product in automotive diagnostics.

The Snap-on diagnostic family of products are engineered, manufactured, sold, and serviced only by Snap-on Incorporated. Snap-on performs these functions for schools and government agencies through our Snap-on Industrial division.

The design, along with the patented software, make the VERUS a unique, sole-source product. Some of the features that make our VERUS unique include Fast Track trouble shooter software, the industry's only experience based trouble shooting software, a four channel lab scope with coil on plug and coil in cap ignition capabilities, and the ability to view the ignition raster pattern for all cylinders simultaneously. You can also graph up to four functions at once while collecting data from all the sensors at the same time. Since our system is Windows based, it will be easy and inexpensive to update in the future. It is easily upgradable for accessories such as a five gas analyzer.

We look forward to Sequoyah High School remaining a member of the Snap-on family.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jim Walpert', is written over a horizontal line.

Jim Walpert

Educational Account Manager-Snap-on Industrial

